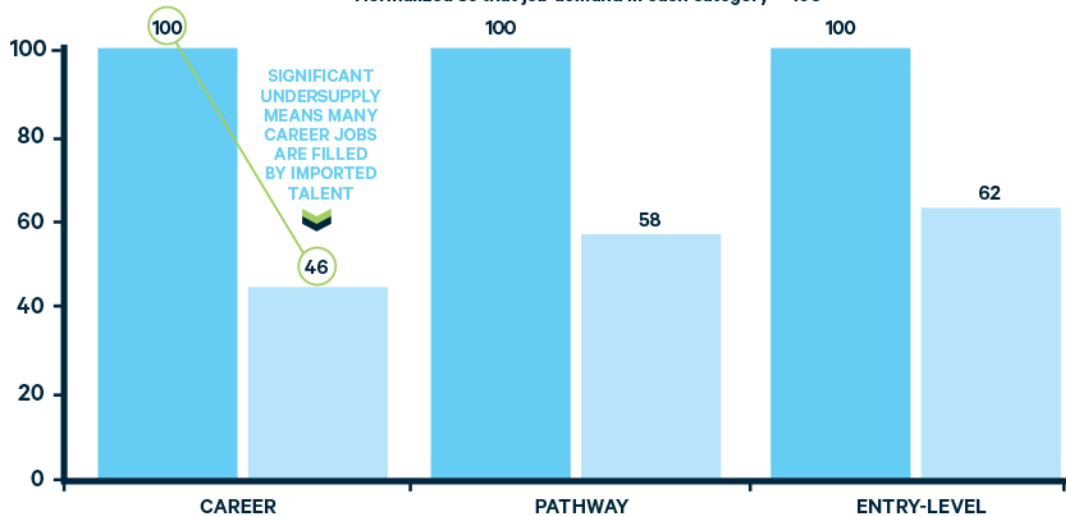


## Annual Supply (Washington Students) vs. Demand (Washington Jobs)

Normalized so that job demand in each category = 100



- = DEMAND
- = SUPPLY

Note: Estimated supply calculated based on average Washington student cohort (80,700) and applying 31% postsecondary attainment rate (25,000). This figure was then proportionally allocated across job categories based on the number of jobs expected to be filled by job seekers with a postsecondary credential. Similar proportional allocation done for 69% of the cohort that does not attain a postsecondary credential.

Source: BCG analysis.

**~38K CAREER JOB OPENINGS PER YEAR WILL BE FILLED BY A CREDENTIALLED CANDIDATE  
...BUT ONLY ~25K CREDENTIALLED WASHINGTON STUDENTS PER COHORT**